



Welcome

Worldwide service for the Foundry Industry



FOUNDRY MARKETING

We Buy - We Sell



Commercial Agency

Your Partner in the Foundry Industry



FOUNDRY RELOCATION

We Dismantle - We Reassemble



MAIN CONTENT

Introduction of TCT Tesic

Business Divisions

References

Business Structure

Benefits of Used Foundry Plants

Future thoughts



INTRODUCTION OF TCT TESIC

- Found in 1993 in Iserlohn
- 1997 Construction of first industrial hall with offices on a 3.000 m² area
- 1997 Starting with second division "Foundry Services" for repairs of induction furnaces





INTRODUCTION OF TCT TESIC

- 1999 Construction of second industrial hall
- 2012 TCT shifts its works to new premises with around 14.000 m² + 26 t portal crane – width of 52 m
- 2015 Official start of new business division “Foundry Relocation”





INTRODUCTION OF TCT TESIC

- 2021 sale of „Foundry Services“ Division
- 2022 Official start of new business division „Commercial Agency“





INTRODUCTION OF TCT TESIC

- Service partners in Germany and Europe
- Project, Service and Distribution / Marketing experience since 1993
- Around 10.000 Direct Contacts in the Foundry industry





INTRODUCTION OF TCT TESIC

- International representation in:
 - Brazil
 - Turkey
 - Iran
 - China
 - Balkan States
 - South Korea
 - Italy

More will follow...





FOUNDRY MARKETING

- Worldwide sale of used Foundry plants like:
 - Moulding lines
 - Sand plants
 - Core shooters
 - Induction furnaces
 - Shotblast machines
 - Lab equipment
 - Die casting machines

And many more...





FOUNDRY MARKETING

- All the main brands:
 - HWS
 - DISA
 - Eirich
 - Webac
 - Laempe
 - Inductotherm
 - ABP
 - Junker

And more...





COMMERCIAL AGENCY

- Support of companies of other industries, to establish a new market in the foundry industry
- Sale of products and services through TCTs distribution network
- Taking advantage of TCTs reputation, experience, platforms & direct contacts
- Joint Ventures within the Foundry Industry





FOUNDRY RELOCATION

- Complete Relocation from Foundries or single Foundry plants
- Planing, organizing, execution and controlling
- Export and logistics handling
- Worldwide service
- One Partner for all services





BUSINESS STRUCTURE

Foundry Marketing

Global sale of used foundry equipment through an international network of direct contacts and partners as well as distribution platforms

Commercial Agency

Distribution for services and products from other branches, in the foundry industry. As well as Joint Ventures within the foundry industry

Foundry Relocation

Complete relocation of foundry plants both nationally and internationally, with the help of our partners in the field of logistics, assembly and commissioning

TCT Tesic GmbH

Supply & Demand of
Service

Inquiry through
website, platforms,
newsletter or direct
contact

Demand Maintenance

Foundry

Demand of exchange
foundry plants

Demand of Sale or scrap of existing foundry
plants



BENEFITS OF USED FOUNDRY PLANTS

All services from one company and one contact person

Fast response times and high flexibility in pricing and execution of orders

More cost-effective than manufacturers or large companies, due to less fix- and personnel costs

Cooperation with different partners, suppliers and known manufacturers.

Customer's "Extended Arm" in the field of international sales, service and consultation on used foundry equipment

Experience since 1993:

- High international reputation of the company including representatives in different countries
- Dozens of references and high customer satisfaction (listed as A-suppliers for large companies)
- Great know-how and knowledge



BENEFITS OF USED FOUNDRY PLANTS

Approx. 1/3 invest of a new line

Return on investment

Service & Spare parts availability

Trade-in for new lines

Ecological





FUTURE THOUGHTS

Demand will be steady because of rising development and production costs for new lines

Manufacturers awareness for used lines is growing because of benefit for after sales services

Ecological awareness due to climate change is growing





THANK YOU, VIELEN DANK!

The foundry world is always welcome at TCT and we hope that you, too will be a part of it soon.

All the best for you in the future

